



DIAMOND PACE & BOSSMAN

BUSINESS ARCHITECTS

www.diamondpacebossman.com

WELCOME

We are committed to treating each client and project no matter how large or small, with the utmost precision and expertise, relying on our culture of confidentiality, passion, diligence and professional competence. This remains the driving force of our success.

DPB's experience and research points to three focus areas of transformational growth; customer focus, continual innovation, and agility. And this is our current and future focus for exceptional client service.

Studies show that in the next 10 years, clients expect a myriad of unforeseen changes. So how do you see the world evolving – and is your organisation prepared for the road ahead? Explore our industry solutions to learn how we can help your business achieve the optimal value from transformation.

We provide proven insights on every project including:

1

We have **unparalleled expertise** of innovation in the financial, consumer goods, oil and gas, manufacturing and government etc. We leverage several of our acquisitions and strategic partnerships to deliver each engagement to the highest standards.

2

We have designed, operated and successfully delivered 30+ projects and **applied innovative solutions** and thinking on each project, using best-practice ideas, measures and insights. Our employees have long. Illustrious backgrounds spanning, industry, consulting and government experience

3

We deliver all projects using our **proven** approach and toolkits to accelerate outcomes and ensure a smooth work delivery and transition

About Us

DPB equips executives, consultants and associates across various sectors to make the right decisions and stay ahead of change. Our work is founded on an informed understanding of every client's institutional context, sector dynamics, and environment.

We are a leading advisory company based in Ghana. We've expanded well beyond our flagship fund raising focus to provide our clients with the indispensable business insights, advice and tools they need to achieve their priorities and mission-driven solutions.

We aim to solve our clients' business challenges through collaborating to help them grow and achieve results to help achieve the ultimate aim of helping transform their organizations in the ways that matter most to them.

Our passion for seeing our entrepreneurs' small businesses grow, as well as helping our bigger clients achieve their targets is hinged on our ability to add value beyond the 'normal ways of working'. We identify this as the foundation of our success.



Our **vision** is to transform our clients' businesses through helping them attain world-class business operating standards.



Our **mission** is therefore pivoted on ensuring and executing our client businesses' end-to-end value transformation by helping deliver actionable home-grown and global insights, advice and the right tools.

Our Approach

Our approach is to deliver assignments through effective project planning using the right expertise delivered by our network of experts and partners across the various regions we operate from.

From raising capital and additional resources, shaping the right strategies, to providing advice, we leverage our experience and network to drive the success of every individual and company we support. We believe in long-term partnerships. This commitment brings trust and stability to our relationships with our clients.

Clients we serve:

- More than 20 client enterprises in 4 countries and counting
- C-suite leaders and their teams across all enterprise functions in financial services, infrastructure, manufacturing, public sector, etc
- Enterprises large and small, in the public and private sectors

Deal Size

We place great focus on **delivering value** for your business, your product/offering and ultimately your business footprint. In determining our deal size therefore, we consider several factors. Our approach is to sell value rather than features - Essentially we aim to focus on **creating value through time and cost savings** to eventually give you **peace of mind** and help your business **capitalize off its overall value**

- Our deal sizes are categorised as follows:
- Small deals; below \$1.5 million
- Medium-sized deals; \$1.5 million and \$10 million
- Large: above \$10 million

Industry & Client type

Whether we're helping **raise funding to turn around a business, modernizing core banking operations** or **reinventing payment and credit models**, our fund-raising and consulting services empower clients with data-driven insights and the right tools to adopt the right fit for growth.

Our clients are represented across the

- Financial Services,
- Infrastructure
- Manufacturing
- Public Sector.

Our Services

● Transactions Advisory

- Our **value creation approach** helps deliver value throughout all stages of the transaction lifecycle for our clients.
- Our transactions advisory services include capital advisory, deal strategy, debt advisory services, infrastructure & projects and valuations.

● Capital Raising

- We assist our clients in **obtaining capital** for a broad range of requirements including growth, acquisition, recapitalizations, owner liquidity and permanent working capital needs.
- We have helped **more than 20 Ghanaian businesses and SMEs raise funding** to keep their businesses afloat
- We will leverage on our experienced fundraising team and our acquisitions and strategic partnerships and insights to **deliver engagement success**

● Operations Management

- We help organizations reinvent themselves with tried and tested **best practice operating models** to provide tangible business outcomes and **viable long-term growth**.
- We guide our clients to deftly take advantage of new technologies and methods to **drive products and service enhancements**.

● Strategy & Consulting

- We work together to co-create your distinctive track to transformation. We achieve this through bringing together leaders and subject-matter experts in strategy, industry and many other specialized skills to achieve performance improvement.
- We fuel business growth by helping your business achieve exceptional results against priorities with independent insights, advice and tools from our industry and solution experts.

● Project Management

- We provide highly experienced programme and project management solutions aimed to successfully guide, manage, and **support your business's high-visibility initiatives**.
- Our consultants bring a **history of demonstrated performance** managing a diverse range of projects and programmes in varied local and international markets and industries.

Our Team

Our team of of problem solvers and creative thinkers. comprises a **Partner, Directors, Associates and Analysts**



Our proactive team has over 40 years of collective experience in the Ghanaian and international capital markets, and management consulting and the skill set of each team member is both diverse and complimentary.



Our knowledge of local regulatory frameworks and cultural sensitivities gives us an edge in the market.

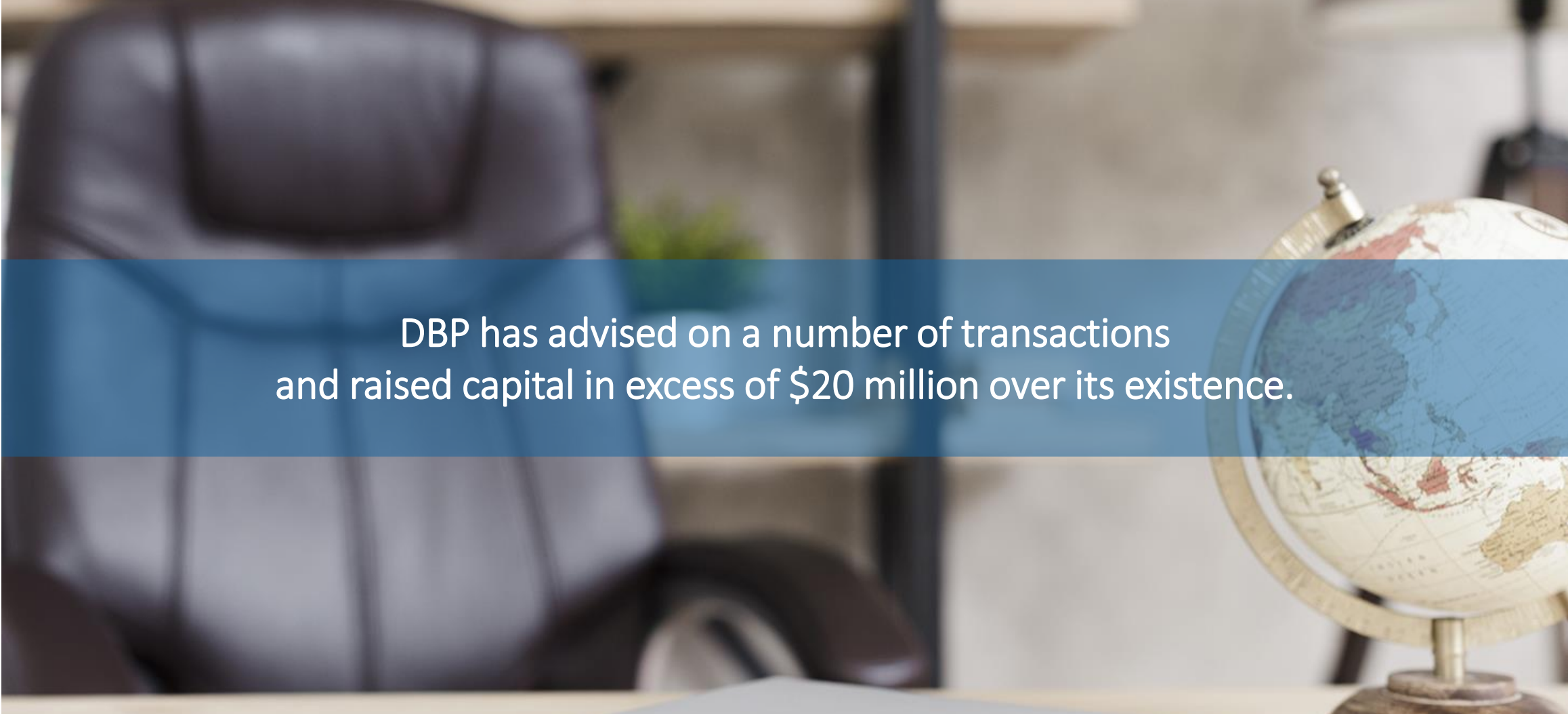


Our emphasis on teamwork and trust helps colleagues and clients focus on their opportunities and win in the market.

Areas of expertise

- Capital assistance
- Fund raising
- Project risk & monitoring
- Business transformation
- Business Restructuring and Turnaround
- Business Integration

Our Track Record

A blurred office background featuring a black leather chair on the left and a globe on the right. A semi-transparent blue horizontal bar is overlaid across the middle of the image, containing white text.

DBP has advised on a number of transactions
and raised capital in excess of \$20 million over its existence.

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